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MEETING MINUTES FOR
THE BOARD OF COMMERCE AND INDUSTRY
OF THE
LOUISIANA STATE EMPLOYEES' RETIREMENT SYSTEM BUILDING
FOURTH FLOOR BOARD ROOM
8401 UNITED PLAZA BOULEVARD
BATON ROUGE, LOUISIANA
ON THE 8TH DAY OF DECEMBER, 2015
COMMENCING AT 1:32 P.M.

REPORTED BY: DESIREE DELATTE, CCR, RPR



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1 APPEARANCES OF BOARD MEMBERS:

2

3 Charles Soprano

4 Richard Gonsoulin

5 Michelle Ducharme for Senator Danny Martiny

6 Mayor Glenn Brasseaux

7 Anne Villa

8 Millie Atkins

9 Wilda Smith

10 R.K. Mehrotra

11 Lance Belcher

12 Thomas Holden

13 Representative Stephen Pugh

14

15 APPEARANCES OF STAFF MEMBERS:

16

17 Melissa Sorrell

18 Brenda Guess

19 Susan Bigner

20 Eric Burton

21 Becky Lambert

22 Joyce Metoyer

23 Lori Weber

24

25



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1 MS. ATKINS:
2 Hello, everyone. The
3 December 8, 2005, Commerce and Industry
4 Board meeting is now called to order.
5 Melissa, roll call, please.

6 MS. SORRELL:
7 Matt Parker for Governor
8 Jindal.

9 (No response.)

10 MS. SORRELL:
11 Steve Windham for Lieutenant
12 Governor Dardenne.

13 (No response.)

14 MS. SORRELL:
15 Millie Atkins.

16 MS. ATKINS:
17 Here.

18 MS. SORRELL:
19 Lance Belcher.

20 MR. BELCHER:
21 Here.

22 MS. SORRELL:
23 Mayor Brasseaux.

24 MR. BRASSEAU:
25 Here.



1 MS. SORRELL:
2 Gordon Burgess.
3 (No response.)
4 MS. SORRELL:
5 Jeffrey Elmore.
6 (No response.)
7 MS. SORRELL:
8 Andre Fruge.
9 (No response.)
10 MS. SORRELL:
11 Richard Gonsoulin.
12 MR. GONSOULIN:
13 Here.
14 MS. SORRELL:
15 Anne Villa for Secretary
16 Grissom.
17 MS. VILLA:
18 Here.
19 MS. SORRELL:
20 Tom Holden.
21 MR. HOLDEN:
22 Here.
23 MS. SORRELL:
24 Jerry Jones.
25 (No response.)



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1 MS. SORRELL:
2 William King.
3 (No response.)
4 MS. SORRELL:
5 Michelle Ducharme for
6 Senator Danny Martiny.
7 MS. DUCHARME:
8 Here.
9 MS. SORRELL:
10 R.K. MEHROTRA
11 MR. MEHROTRA:
12 Here.
13 MS. SORRELL:
14 Representative Pugh.
15 MR. PUGH:
16 Here.
17 MS. SORRELL:
18 Senator Riser.
19 (No response.)
20 MS. SORRELL:
21 Gale Potts-Roque.
22 (No response.)
23 MS. SORRELL:
24 Wilda Smith.
25 MS. SMITH:



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1 Here.

2 MS. SORRELL:

3 Charles Soprano.

4 MR. SOPRANO:

5 Here.

6 MS. SORRELL:

7 We have a quorum.

8 MS. ATKINS:

9 Thank you, Melissa. I want
10 to welcome you-all here to our meeting
11 today. If there are any here that would
12 like to come before the board on any one
13 of the items that are coming up, I ask
14 that you fill out one of the blue forms
15 from the table on the back and hand that
16 to Melissa. Thank you.

17 MR. VAN HOOK:

18 Ma'am, how many members are
19 there on the board?

20 MR. ATKINS:

21 There are, what, 24? 24, I
22 believe.

23 MS. GRECO:

24 21 seats.

25 MS. ATKINS:



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1 21 seats. Yes.

2 MR. VAN HOOK:

3 Okay. Thank you.

4 MS. ATKINS:

5 You're welcome. I would
6 like to take this minute to also
7 recognize Ms. Lana Triche. Lana has
8 been working with Mr. Gonsoulin for a
9 number of years.

10 MR. GONSOULIN:

11 38. She started with me
12 when she was 2.

13 MS. ATKINS:

14 All right. But thank you.
15 We welcome you here to the board.

16 MS. TRICHE:

17 Thank you.

18 MR. ATKINS:

19 You have received copies of
20 the minutes from our October 27th
21 meeting. Are there any corrections to
22 the minutes?

23 MR. BELCHER:

24 Motion to approve the
25 minutes.



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1 MS. ATKINS:
2 Motion has been made by
3 Mr. Belcher.

4 MS. SMITH:
5 Second.

6 MS. ATKINS:
7 Second by Ms. Smith that the
8 minutes be accepted. Any discussion on
9 the motion?

10 (No response.)

11 MS. ATKINS:
12 Hearing none, all in favor,
13 respond by saying "aye."

14 (Several members respond
15 "aye.")

16 MS. ATKINS:
17 Any opposition?
18 (No response.)

19 MS. ATKINS:
20 Motion passed. It is
21 ordered. We will now move down to our
22 programs, and we will start with the
23 Quality Jobs Program. Mr. Burton.

24 MR. BURTON:
25 Yes. Before we move to



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1 that, I have one application that is
2 being deferred due to the applicant's
3 request. That's 20111089 IFG Port
4 Holdings, LLC, in Calcasieu Parish.

5 Moving on to the new
6 applications, we have 20131164, AAR
7 Aircraft Services, Inc., in Calcasieu
8 Parish; 20131178, Big Lake Fuels, LLC,
9 in Calcasieu Parish; 20141254, Cameron
10 LNG, LLC, in Cameron Parish; 20140198,
11 Lubrication Technologies, Inc., in Caddo
12 Parish; 20141403, PennTex Midstream
13 Management Company, LLC, in Lincoln
14 Parish; 20151384, TriWest Healthcare
15 Alliance in Jefferson Parish; 20141117,
16 Yuhuang Chemical, Inc., in Saint James
17 Parish.

18 This concludes my new
19 applications for Quality Jobs.

20 MS. ATKINS:

21 Thank you. Motion to
22 approve.

23 Motion made by Senator Pugh,
24 second by Mr. Holden.

25 All in favor, respond by



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1 saying "aye."

2 (Several members respond
3 "aye.")

4 MS. ATKINS:
5 Any opposition?
6 (No response.)

7 MS. ATKINS:
8 Motion passed. It is
9 ordered.

10 MR. BURTON:
11 Next I have the Quality Jobs
12 renewal applications. There's only two.
13 20101022, Aqueos Corporation in
14 Lafayette Parish and 20100996, Nucor
15 Steel Louisiana, LLC, in Saint James
16 Parish.

17 MS. ATKINS:
18 Thank you, Mr. Burton.
19 Motion to approve.

20 MR. GONSOULIN:
21 So moved.

22 MS. ATKINS:
23 Motion by
24 Mr. Gonsoulin. Second by Mr. Soprano.

25 All in favor, respond by



1 saying "aye."

2 (Several members respond
3 "aye.")

4 MS. ATKINS:

5 Opposition?

6 (No response.)

7 MS. ATKINS:

8 It is ordered. Motion
9 passed.

10 MR. BURTON:

11 My last items are going to
12 be specials. I have a request for a
13 change in name only of the following
14 contracts: Number 060764 from Momentive
15 Specialty Chemicals, Inc., to Hexion,
16 Inc., in Saint Charles Parish, and I
17 have a request for a change in location
18 only for the following contract:
19 20121040, Settoon Towing LLC, 1711 Dunn
20 Street, Houma, Louisiana 70361 to 209
21 Blackwater Court, Gibson, Louisiana
22 700356 in Terrebonne Parish, and this
23 concludes the Quality Jobs Program.

24 MR. ATKINS:

25 Thank you, Mr. Burton.



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1 Motion to approve.
2 Motion made by
3 Mr. Gonsoulin. Second by Representative
4 Pugh. Any discussion?
5 (No response.)
6 MS. ATKINS:
7 Hearing none, all in favor
8 responds by saying "aye."
9 (Several members respond
10 "aye.")
11 Opposition?
12 (No response.)
13 MS. ATKINS:
14 It is ordered. Motion
15 passed.
16 And we're now moving down to
17 our Restoration Tax Abatement Program.
18 Ms. Lambert.
19 MS. LAMBERT:
20 Good afternoon. We have six
21 new applications for restoration tax
22 abatement. The first one is 20141155,
23 800 Perdido Place, LLC, in Orleans.
24 20150415, Dennis Thomas and Kendra
25 Thomas in Saint Tammany. 20141095,



1 Glenn Goss & Sally Goss in Orleans
 2 Parish. 20140246, International
 3 Shipholding Corporation in Orleans.
 4 20131242, Neville Development, LLC, in
 5 Orleans. 20141472, Slumber Corners
 6 NOLA, LLC, in Orleans Parish. For a
 7 total of six new applications,
 8 \$66,320,000.

9 MS. ATKINS:
 10 Thank you. Motion to
 11 approve.

12 MS. SMITH:
 13 Motion made.

14 MS. ATKINS:
 15 Motion made by Ms. Smith.
 16 Second by Mr. Holden. Any discussion on
 17 the motion?

18 (No response.)

19 MS. ATKINS:
 20 All in favor, respond by
 21 saying "aye."

22 (Several members respond
 23 "aye.")

24 MS. ATKINS:
 25 Opposition?



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1 (No response.)

2 MS. ATKINS:

3 Motion passed. It is
4 ordered.

5 MS. LAMBERT:

6 We have one renewal
7 application, number 070900 Stirling
8 Forterra, LLC, in Orleans Parish. That
9 concludes the renewal applications.

10 MS. ATKINS:

11 Thank you, Ms. Lambert.
12 Motion to approve.

13 Motion made by Mr. Mehrotra.
14 Second by Ms. Smith. Any discussion?

15 (No response.)

16 MS. ATKINS:

17 All in favor, respond by
18 saying "aye."

19 (Several members respond
20 "aye.")

21 MS. ATKINS:

22 Opposition?

23 (No response.)

24 MS. ATKINS:

25 It is ordered. Motion



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1 passed. Thank you.

2 We will now move into our
3 Enterprise Zone Program with
4 Ms. Metoyer.

5 MS. METOYER:

6 Good afternoon. We have 19
7 applications for approval today. The
8 first is 20111171, Anjaneya Hospitality,
9 LLC, Bossier Parish; 20141378, Auto
10 Title Services, LLC, Tangipahoa Parish;
11 20130810, BBP Sales, LLC, EBR Parish;
12 20130113, Belk, Inc., Livingston Parish;
13 20131390, Care, Inc., Tangipahoa;
14 20131391, Care, Inc., Saint Tammany
15 Parish; 20131392, Care, Inc., East Baton
16 Rouge Parish; 20131393, Care, Inc.,
17 Saint John the Baptist Parish; 20110870
18 Entergy Louisiana LLC, Jefferson Parish;
19 20130031, Intelligent Transportation
20 Systems, LLC, East Baton Rouge Parish;
21 20131095, ISC Constructors, LLC,
22 Calcasieu Parish; 20140988, Isidore
23 Newman School, Orleans Parish; 20120783,
24 Our Lady of the Lake Regional Medical
25 Center, EBR Parish; 20131292, Pizza



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1 Domenica, LLC, Orleans Parish; 20140555,
2 Prime Source Machine, LLC, Lafayette
3 Parish; 20141442, Pulp & Grind LLC,
4 Orleans Parish; 20130114, SWVP New
5 Orleans, LLC, Orleans Parish; 20130393,
6 The National World War II Museum, Inc.,
7 Orleans Parish; and 20121133, Tulane
8 University, Orleans Parish.

9 MS. ATKINS:

10 Thank you, Ms. Metoyer.

11 Motion to approve. Motion made by
12 Mr. Soprano. Second by Mr. Gonsoulin.
13 Any discussion?

14 (No response.)

15 MS. ATKINS:

16 Hearing none, all in favor,
17 respond by saying "aye."

18 (Several members respond
19 "aye.")

20 MS. ATKINS:

21 Opposition?

22 (No response.)

23 MS. ATKINS:

24 Motion passed. It is
25 ordered. Thank you.



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1 Next on the agenda we have
2 the contracts for cancellation.
3 20120316, VCS, LLC, Saint Tammany
4 Parish. Company did not meet the EZ
5 Program hiring requirements and requests
6 cancellation of their contract.

7 That part is -- that's my
8 error that they did not request
9 cancellation.

10 20111066, Zelia, LLC,
11 Orleans Parish. Company did not meet
12 the EZ Hire program hiring requirements
13 and they did not request cancellation.

14 MR. ATKINS:

15 Thank you. And I believe
16 under these two we have to two persons
17 here that wish to approach. You have
18 two minutes.

19 MR. VAN HOOK:

20 Two minutes?

21 MS. ATKINS:

22 Yes. Two minutes.

23 MR. VAN HOOK:

24 Okay. In that case, the
25 first thing I'd like to point out, this



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1 is the contract issued by this board,
2 and the first sentence of Section 4
3 says, "The contract holder, its
4 successor, or assign, shall own,
5 operate, and maintain said business and
6 shall add approximately one new
7 employee." Under the statute, we had to
8 add one net new employee within the
9 first 12 months. We hired a new
10 employee within the first 12 months.

11 Now, the reason that this is
12 here is because LED has a procedure,
13 possibly -- well, a regulation and a
14 procedure that they say you have to
15 average. So let me explain to you how
16 that works. I have twelve months to
17 create one net new job. If I hire one
18 employee on the first day, I've met that
19 requirement. Okay. I'm building
20 something. In this case, I was doing
21 renovations to a building. So if I wait
22 six months, now in order to create that
23 one net new job, according to their
24 procedure, I now have to hire two
25 people. Because I got zeros for the six



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1 first; I got to have twos in the next
2 six months in order to average one. I'm
3 still building. Eleven months have gone
4 by. Now I have one month. I still have
5 time to create that one net new job.
6 How many people, according to their
7 procedure, do I have to hire? Twelve.
8 Because I've got zeros in the first
9 eleven months, I've got to hire twelve
10 people according to their procedure to
11 get my one net new employee. And I can
12 keep going. If I wait till the last
13 day, I got to hire 365 people, according
14 to their procedure, to create one net
15 new job. That's not what the statute
16 says. That's not what the contract
17 says.

18 MS. ATKINS:

19 Thank you, Mr. Van Hook.

20 MR. LALA:

21 Hi. Brett Lala representing
22 VCS. Going along the lines of what
23 Mr. Van Hook said, the contract -- this
24 is a contract issued by the Board of
25 Commerce. It's signed by the Board of



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1 Commerce. It states that the contract
2 holder shall add approximately eight new
3 employees. Not net new, not average
4 new. That's the obligation that was
5 imposed on my client. They hired 21 new
6 employees, 9 of them being full-time.
7 In Article 6 where it discusses the
8 actual tax credits, it does state that
9 for a \$2,500 tax credit, it's per net
10 new employee as determined by the
11 company's average annual employment.

12 It's very evident that the
13 law and the regulation's average applies
14 to the tax credit. The contract, the
15 law, the regulations for eligibility,
16 it's purely the net new, not an average
17 of the employment.

18 So today if we have to leave
19 here and pursue this outside of this
20 board, unfortunately, there's going to
21 be a breach of contract issue with a
22 board that has signed a contract, issued
23 a contract, and now is going to
24 terminate it when the contract holder
25 has clearly met the requirements that



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1 was imposed on him.

2 So one other item that I
3 want to bring up and Mr. Jared Jones
4 brought up in the last one is the
5 consistency of how this has been
6 applied. The LED has agreed that there
7 have been contracts post August 2011
8 where they've not required this.

9 They've claimed that advanced
10 notifications may have been filed, but
11 the contracts that were approved by this
12 board after 2011, they have not required
13 this averaging, but yet today you're
14 going to try to terminate or cancel my
15 client's contract and saying that it
16 should be averaged. The LED is very
17 inconsistent in this, and it's very
18 clearcut that the contract should
19 prevail and the statute should prevail.

20 MS. ATKINS:

21 Thank you. I'm going to ask
22 at this time if staff has anything else
23 that they want to add or a staff
24 representative would like to add.

25 MS. GRECO:



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1 Leu Anne Greco, LED
2 executive counsel.
3 You know, I certainly regret
4 that the companies are not happy with
5 the existing rule, but the rule is
6 prevailing law, and we are required to
7 follow it. It was promulgated under the
8 Administrative Procedures Act in 2011.
9 Our review of all contracts with
10 advances filed after that date, which
11 are subject to that rule, as are the two
12 before you this afternoon. The rule has
13 been consistently applied to interpret
14 and calculate net new jobs based upon an
15 average across the year.
16 They might prefer an
17 interpretation where you could hire one
18 person on December 31st and meet a
19 requirement of being within the year,
20 but the fact is that, legally, we have
21 added an interpretation to the statute,
22 which is precisely the purpose of rules
23 is to help implement and interpret the
24 substantive part of the statute as well
25 as provide procedures, and what the



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1 rules provides is that net new jobs is
2 determined on an averaging basis, so
3 that's what we have done.

4 I will also note that as far
5 as any ambiguity in the contract, it is
6 still absolutely clear in the contract
7 that it is subject to the statute and
8 the rules. It says so in the contract
9 and as a matter of law. Contractually,
10 we can't change the law to deliver
11 incentives that are not available under
12 prevailing law.

13 So it's really a pretty
14 simple question. Is there a rule that
15 is effective as to these two contracts?
16 Yes, there is, and the rule requires
17 averaging. That rule could be replaced
18 in the future by another rule. It could
19 certainly be superseded by a change in
20 the statute to give explicit directions
21 to the Department, but that's not what
22 we have here today.

23 MS. ATKINS:

24 Thank you.

25 MR. VAN HOOK:



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1 Do I get to respond to that?

2 MS. ATKINS:

3 Sure.

4 MR. VAN HOOK:

5 It's not correct that the
6 rule is the law. This statute is the
7 law, and if the rule conflicts with the
8 statute, the rule is invalid. This
9 statute prevails. And that's the
10 problem here. Their rule and their
11 procedure conflicts with the law. The
12 law controls, not their rule, and if
13 this has to go to litigation, I'm
14 reasonably confident that a judge is
15 going to say the regulation is invalid;
16 they need to go fix the regulation to
17 comply with the law. Thank you.

18 MS. ATKINS:

19 Thank you. Members of the
20 board. Okay.

21 MR. MEHROTRA:

22 May I? I'd like some
23 clarification on something. At the last
24 meeting, we had discussed or there was
25 some conversation about how was there



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1 consistency in the applying of the rule.
2 Seem to be a little unsure about that.
3 Was there any clarification on that
4 issue?

5 MS. GRECO:

6 Of course, the rule was not
7 applicable to advances filed prior to
8 the promulgation of the rule, but since
9 promulgation of the rule, every advance
10 filed after that, including those for
11 these companies, the rule has been
12 applied. We cannot find any
13 inconsistencies. Those that were cited
14 were projects that were grandfathered.
15 The advances were filed prior to the
16 effective date of the rule.

17 MR. MEHROTRA:

18 And that rule was in 2011,
19 right? August 2011?

20 MS. GRECO:

21 Correct.

22 MR. MEHROTRA:

23 Okay. So when y'all contend
24 that it hasn't been --

25 MR. LALA:



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1 The contracts were entered
2 into after August 2011, so this board
3 has approved contracts after that date,
4 and the LED has gone through those
5 contracts and not required this
6 averaging post 2011, August 2011. She's
7 saying the advances were filed, but
8 contracts are what's controlling here.
9 The contracts were not entered into
10 until after August 2011. We know for a
11 fact from our own representation, and
12 I'm sure there are many other claimants
13 out there that were not required to
14 average after August and for contracts
15 entered into after August 2011.

16 MS. ATKINS:

17 Based upon your legal
18 opinion of the staff's due diligence on
19 this issue, are you satisfied that they
20 followed the rules in this instance that
21 they followed?

22 MS. GRECO:

23 Yes. I believe this is an
24 area where the staff really has no
25 discretion to ignore the rule. It's



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1 clearly applicable to these projects,
2 and the rule is clear.

3 MR. VAN HOOK:

4 And it conflicts with the
5 statute.

6 MS. ATKINS:

7 Are there any other comments
8 from the board?

9 MR. LALA:

10 Can I make one more comment?

11 Just from a reasonable person's
12 standard, commonsense standard, that now
13 after this rule, my client was building
14 a hotel and hiring these jobs in the
15 22nd month because he had to build the
16 hotel. So based on this rule, if he
17 waits till the 24th month, he would have
18 to hire 120 jobs to have a net 5. It
19 makes no sense.

20 That's not -- the law up
21 until 2011, I believe, the Board of
22 Commerce and the LED agrees that they
23 didn't require this. They implement a
24 rule, interpreting an existing law that
25 impacts a taxpayer that drastically?



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1 They would have had to hire 5 but now
2 they have to hire 120? That's not an
3 interpretation. That's a new law.

4 MS. GRECO:

5 I won't get too much down in
6 the weeds on hypothetical numbers, but I
7 will point out that the rule requires an
8 average by month. It's not a daily
9 average, so you don't get to that high
10 multiple.

11 MS. ATKINS:

12 Okay. Thank you.

13 MR. SOPRANO:

14 Madam Chairman, is my
15 understanding correct that if we do not
16 vote on this today, it will go to court?

17 MR. VAN HOOK:

18 Yes.

19 MR. SOPRANO:

20 No, I'm saying if we don't
21 vote.

22 MR. VAN HOOK:

23 If you vote to cancel the
24 contract, yes, that will be the result.

25 MS. GRECO:



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1 Of course, that's up to the
2 companies if they choose to litigate the
3 matter. That's up to them to initiate.
4 That's not LED's position. You could,
5 you know, certainly assume that's at
6 least a probability if they don't get
7 whatever they want one way or the other
8 from the board.

9 MR. SOPRANO:

10 All right. Thank you.

11 MS. ATKINS:

12 And the request from LED is
13 and the program is that for the
14 contracts to be canceled; is that
15 correct?

16 MS. METOYER:

17 Yes.

18 MS. ATKINS:

19 So I ask the board, are we
20 ready for the question?

21 MR. BRASSEAU:

22 I so move.

23 MS. ATKINS:

24 Motion made by

25 Mr. Brasseaux. Second by Mr. Soprano



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1 that we cancel the contract.

2 Any discussion on this
3 motion?

4 (No response.)

5 MS. ATKINS:

6 Okay. All in favor, respond
7 by saying "aye."

8 (Several members respond
9 "aye.")

10 MS. ATKINS:

11 Opposition?

12 (No response.)

13 MS. ATKINS:

14 Hearing none, it is ordered.

15 Thank you.

16 MR. VAN HOOK:

17 Thank you.

18 MS. ATKINS:

19 Okay. We're ready.

20 MS. METOYER:

21 Next I have the contract

22 terminations. 20110915, Arcadia Gas

23 Storage, LLC, Bienville Parish.

24 Termination date: 9/30/2014. The reason

25 for termination: The program



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1 requirements have been met and no
2 additional jobs are anticipated.

3 20090978, Associated Marine
4 Equipment, LLC, Saint John Parish.
5 Existing contract: 1/1/2011 to
6 12/31/2015. Requested termination date:
7 12/31/2013. The hiring requirements
8 have been met and no additional jobs are
9 anticipated.

10 20091175, Baton Rouge
11 General Medical Center, East Baton Rouge
12 Parish. Existing contract period:
13 12/20/2009 to 12/19/2014. Requested
14 contract termination date: 6/19/2012.
15 Client no longer wishes to pursue the
16 benefits of EZ.

17 20081291, Bollinger Marine
18 Fabricators, LLC, Saint Mary Parish.
19 Existing contract period: 8/22/2010 to
20 8/1/2015. 7/31/2014 is the requested
21 termination date. The program
22 requirements have been met and no
23 additional jobs are anticipated.

24 20090267, Cadeville Gas
25 Storage LLC, Ouachita Parish. Existing



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1 contract period: 10/15/2011 through
2 10/14/2016. Requested termination date,
3 9/30/2014. The hiring requirements have
4 been met and no additional jobs are
5 anticipated.

6 20071256, JAE Properties,
7 Inc., Iberia Parish. Existing contract
8 period: 4/1/2012 to 3/31/2017.

9 Requested termination date: 12/31/2014.
10 The hiring requirements have been met
11 and no additional hiring is anticipated.

12 20071146, LDG Multifamily,
13 LLC, East Baton Rouge Parish. Existing
14 contract period: 2/7/2012 through
15 2/6/2017. Requested termination date:
16 12/31/2014. The hiring requirements
17 have been met and no additional hiring
18 is anticipated.

19 20120923, LD Star, Inc.,
20 Caddo Parish. Existing contract period,
21 6/8/2012 through 6/7/2017. Requested
22 termination date, 12/31/2014. The
23 program requirements have been met and
24 no additional jobs are anticipated.

25 20110916, Perryville Gas



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1 Storage, LLC, Franklin Parish. Existing
2 contract period: 2/1/2012 through
3 1/31/2014. The requested termination
4 date is 9/30/2014. The program
5 requirements have been met and no
6 additional jobs are anticipated.

7 20120799, Premium Hotels
8 LLC, Natchitoches Parish. Existing
9 contract period: 9/1/2012 through
10 8/31/2017. The requested term date is
11 8/30/2015. The program requirements
12 have been met and no additional jobs are
13 anticipated.

14 MS. ATKINS:

15 Thank you, ma'am. Do I have
16 a motion to approve? Motion made by
17 Mr. Gonsoulin. Second by Mr. Mehrotra.
18 Any discussion on the motion?

19 (No response.)

20 MS. ATKINS:

21 Hearing none, all in favor,
22 respond by saying "aye."

23 (Several members respond
24 "aye.")

25 MS. ATKINS:



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1 Opposition?

2 (No response.)

3 MS. ATKINS:

4 It is ordered. Motion
5 passed.

6 MS. LAMBERT:

7 We have two requests for a
8 change in business name. 20120833,
9 Petit Bourgeoisie, LLC, to Satsuma
10 Maple, LLC, Orleans Parish; and
11 20110490, Impala Warehousing (US), LLC,
12 to Impala Terminals Burnside, LLC.
13 That's Ascension Parish.

14 MR. ATKINS:

15 Thank you. Motion to
16 approve? Motion made by Representative
17 Pugh. Second by Mr. Holden. Any
18 discussion on the motion?

19 (No response.)

20 MS. ATKINS:

21 Hearing none all in favor,
22 respond by saying "aye."

23 (Several members respond
24 "aye.")

25 MS. ATKINS:



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1 Opposition?

2 (No response.)

3 MS. ATKINS:

4 It is so ordered. Thank
5 you.

6 MS. METOYER:

7 We have one request to
8 remove an LLC member. It's 20140270,
9 In & Out Urgent Care, LLC, Orleans
10 Parish, and that existing LLC is Tarum
11 Jolly, MD.

12 MS. ATKINS:

13 Thank you.

14 MS. LAMBERT:

15 And that concludes my
16 agenda.

17 MS. ATKINS:

18 Thank you. Motion to
19 approve. Motion made by Mr. Brasseaux.
20 Second by Ms. Wilda Smith. Any
21 discussion?

22 (No response.)

23 MS. ATKINS:

24 All in favor, respond by
25 saying "aye."



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1 (Several members respond
2 "aye.")

3 MS. ATKINS:

4 Opposition?

5 (No response.)

6 MS. ATKINS:

7 It is ordered. Motion
8 passed. Thank you.

9 And next on the agenda we
10 will have our Industrial Tax Exemption
11 Program. Ms. Weber.

12 MS. WEBER:

13 Yes, ma'am. Did you want to
14 read the new applications in total?

15 MR. MEHROTRA:

16 Motion.

17 MS. ATKINS:

18 Motion has been made and
19 second by Mr. Holden -- motion made by
20 Mr. Mehrotra -- that we will do these
21 in-globo. Thank you. All in favor, say
22 "aye."

23 (Several members respond
24 "aye.")

25 MS. WEBER:



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1 Next we have the specials.
2 We have requests to transfer the
3 following contracts: KPAQ Industries,
4 LLC, contracts: 20110468, 20110469,
5 20120606, 20120608, 20130424, 20140350,
6 20150317, and -318 to Hood Container of
7 Louisiana, LLC, in West Feliciana
8 Parish. Shaw SSS Fabricators, Inc.,
9 20090436 and 20140465 to CB&I Walker
10 Louisiana, LLC, West Baton Rouge to
11 Livingston Parish.

12 MS. ATKINS:

13 Thank you. Motion to
14 approve. Motion made by Representative
15 Pugh. Second by Mayor Brasseaux. Any
16 discussion on this motion?

17 (No response.)

18 MS. ATKINS:

19 Hearing none, all in favor,
20 respond by saying "aye."

21 (Several members respond
22 "aye.")

23 Opposition?

24 (No response.)

25 MS. ATKINS:



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1 It is ordered. Motion
2 passed. Next are change in name only.

3 MS. WEBER:

4 Bosco Machine Shop, Inc.,
5 contract 20140157 to Landmark Real
6 Estate Properties, LLC, in Lafayette.
7 Entergy Gulf States Louisiana, LLC,
8 Calcasieu, contracts: 20081247,
9 20090447, 20091190, 20101173, 20111220,
10 20121320, and 20131349 to Entergy
11 Louisiana, LLC, Calcasieu in Calcasieu
12 Parish. Entergy Gulf States Louisiana,
13 LLC, Nelson, contracts: 040849, 060278,
14 062507, 20071345, 20081246, 20091191,
15 20101174, 20111221, 20121321, and
16 20131350 to Entergy Louisiana, LLC,
17 Nelson, Calcasieu. Entergy Gulf States
18 Louisiana, LLC, Willow Glen, contracts:
19 040846, 060279, 062505, 20071312,
20 20081244, 20091195, 20101176, 20111224,
21 and 20131354 to Entergy Louisiana, LLC,
22 Willow Glen, Iberville. Entergy Gulf
23 States Louisiana, LLC, Ouachita Plant,
24 contracts: 20081251B, 20090448A,
25 20091192, 20101175, 20111222, 20121322,



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1 and 20131351, Entergy Louisiana Ouachita
2 Plant, Ouachita. Entergy Gulf States
3 Louisiana, LLC, Big Cajun, contracts:
4 040835, 060280, 062501, 20071344,
5 20081248, 20091189, 20101171, 20111219,
6 20121319, and 20131362, Entergy
7 Louisiana, LLC, Big Cajun in Pointe
8 Coupee. Entergy Gulf States Louisiana,
9 LLC, Riverbend, contracts: 040828.
10 060281, 062502, 062504, 20071303,
11 20071304, -1305, -1305A, -1307, -1308,
12 -1310, 20081245, 20091193, 20101170,
13 20111223, 20121323, 20131352, and
14 20131353, Entergy Louisiana LLC,
15 Riverbend in West Feliciana. Omega
16 Natchiq, LLC, contracts: 20120941,
17 20141032, ASRC Energy Services Omega,
18 LLC, in Iberia.

19 MS. ATKINS:
20 Thank you. Motion to
21 approve. Motion has been made by
22 Ms. Smith and second by Mr. Soprano.
23 Any discussion on the motion?

24 (No response.)

25 MS. ATKINS:



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1 Hearing none, all in favor,
2 respond by saying "aye."

3 (Several members respond
4 "aye.")

5 Opposition?

6 (No response.)

7 MS. ATKINS:

8 It is ordered. Motion
9 passed. Thank you.

10 MS. WEBER:

11 Next are partial transfers.

12 The following companies request partial
13 transfer of ownership on the referenced
14 active contracts. Shaw Alloy Piping
15 Products, LLC, contract: 20120355 for
16 \$448,161. Shaw Alloy Piping Products,
17 LLC, retains \$355,217.40, and Shaw Alloy
18 Piping Products, LLC, receives \$89,097.

19 The first is in Caddo. The second is in
20 Bossier. They're all the same names.

21 It's just they moved to different
22 parishes. All right. Shaw Alloy Piping
23 Products, LLC, 20130350 for \$446,113.

24 The original retained \$385,564.35 in
25 Caddo. The new receives \$38,182 in



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1 Bossier. Shaw Alloy Piping Products,
2 LLC, 20140328 for \$205,654. The
3 original retains 190,648.30 in Caddo.
4 The new receives \$15,006 in Bossier.
5 PennTex North Louisiana, LLC, contract
6 20141040 for \$115,940,047. PennTex
7 North Louisiana, LLC, retains
8 \$113,422,299. PennTex North Louisiana
9 Operating 3, LLC, receives \$2,517,748.
10 That's in Lincoln.

11 MS. ATKINS:

12 Thank you. Motion to
13 approve. Motion made by Mayor
14 Brasseaux. Second by Mr. Belcher. Any
15 discussion on the motion? Hearing none,
16 all in favor, respond by saying "aye."

17 (Several members respond
18 "aye.")

19 Opposition? It is ordered.
20 Motion passed. Thank you.

21 MS. WEBER:

22 Staff requests cancellation
23 of the following contracts: Shaw SSS
24 Fabricators, Inc., contracts 061128,
25 070491, 20080462, 20081100, 20100392,



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1 20120356, and 20130351. Company has
2 shut down and requested the cancellation
3 of remaining contracts. This is in West
4 Baton Rouge.

5 MS. ATKINS:

6 Okay. Thank you. Motion to
7 approve. Motion has been made by
8 Ms. Wilda Smith and second by
9 Mr. Mehrotra. Any discussion?

10 (No response.)

11 MS. ATKINS:

12 Hearing none, all in favor,
13 respond by saying "aye."

14 (Several members respond
15 "aye.")

16 Opposition?

17 (No response.)

18 MS. ATKINS:

19 None. It is ordered. Thank
20 you.

21 MS. WEBER:

22 We have two special
23 requests. The first is Halliburton
24 Energy Services, Inc., contracts:
25 20100024, and 20100024A. We received a



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1 request for the continuation of the
2 contract for Halliburton in Bossier
3 Parish. Information from the company
4 indicates that this is a temporary
5 shutdown due to the decline in oil and
6 gas drilling activity. They indicated
7 they would maintain the site and let us
8 know of any changes. We've requested
9 this in the past for companies that are
10 shut down for a hopefully short
11 timeframe, but they are to report to us
12 on an annual basis to let the board know
13 what their status is, and at any time
14 they wish to cancel, then they can
15 cancel the contract.

16 The other is a housekeeping
17 issue. This was Baker Hughes Oilfield
18 Operations, project 20140669. They were
19 incorrectly listed as in Lafayette
20 Parish. This is to request approval to
21 change the parish to Saint Martin.

22 MS. ATKINS:

23 Okay. Do I have a motion to
24 approve? Motion has been made by
25 Mr. Gonsoulin. Second by Mr. Belcher.



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1 Any discussion on the motion?

2 (No response.)

3 MS. ATKINS:

4 Hearing none, all in favor,
5 respond by saying "aye."

6 (Several members respond
7 "aye.")

8 MS. ATKINS:

9 Opposition?

10 (No response.)

11 MS. ATKINS

12 It is ordered. Motion
13 passed.

14 MS. WEBER:

15 We have two late filings of
16 renewals. 20100960, Bollinger Algiers,

17 LLC, in Orleans Parish. The original

18 contract expiration date was 7/31/15.

19 The late renewal request date was

20 10/27/15. 20080750A, Blake

21 International USA Rigs, LLC, Orleans

22 Parish. 12/31/14 was the original

23 expiration date. 11/9/15 was their late

24 renewal request. Staff recommends

25 approval.



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1 MS. ATKINS:
2 Okay. Do I hear a motion?
3 Motion made by Mr. Soprano. Second by
4 Mr. Gonsoulin. Any discussion on the
5 motion?

6 (No response.)

7 MS. ATKINS:
8 Hearing none, all in favor,
9 respond by saying "aye."

10 (Several members respond
11 "aye.")

12 MS. ATKINS:
13 Opposition?

14 (No response.)

15 MS. ATKINS:
16 Hearing none, it is ordered.

17 MS. WEBER:
18 I have 77 renewals. Do you
19 wish to take them in-globo?

20 MS. ATKINS:
21 Motion made by Mr. Mehrotra.
22 Second by Mr. Belcher that we hear these
23 and have these in-globo. All in favor,
24 respond by saying "aye."

25 (Several members respond



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1 "aye.")

2 No opposition. It is
3 ordered. Thank you.

4 MS. WEBER:

5 Thank you, ma'am. That's
6 all.

7 MS. ATKINS:

8 Thank you, ma'am. And I
9 think we have another item on the
10 agenda. Next on the agenda is our tax
11 equalization.

12 MS. BIGNER:

13 I'm Susan Bigner, for those
14 of you who don't know me. I don't
15 normally -- I don't come to the board
16 often. I do handle the Industrial Tax
17 Equalization Program for the department.
18 Before me I have and before you I have a
19 renewal for CenturyLink. The contract
20 number is 9004003. I have given you a
21 brief write-up regarding the history of
22 CenturyLink. Do you-all have that?

23 MR. MEHROTRA:

24 No.

25 MS. BIGNER:



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1 I'm so sorry. All right.
2 Well, I'll go through it, and I'll make
3 sure that you do each receive a copy of
4 it.

5 CenturyLink is a global
6 communications. They're located up in
7 Monroe, Louisiana, is their
8 headquarters. They offer network data
9 systems, big data analysis, IT
10 consulting with operations in more than
11 55 data centers located in North
12 America, Europe, and Asia.

13 In 1990, the company was
14 offered a tax equalization by the
15 Governor's office. At that time, they
16 were growing and they were looking to
17 place a new headquarters, and they
18 looked at Little Rock, Arkansas,
19 compared to Monroe, Louisiana. The
20 state offered them the opportunity to
21 equalize the taxes here in Louisiana to
22 that of what would be in Little Rock,
23 Arkansas, if they would build the
24 headquarters here.

25 If that happened, the first



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1 term of the contract was January 1 of
2 '93 through December of 1997, and they
3 had an option to renew, which they did
4 take advantage of. It is renewed with a
5 beginning date of January 1 of 1998 and
6 terminated in December 31st of 2002.

7 The contingency to that
8 contract was that the company continue
9 to maintain their headquarters in Monroe
10 and maintain at least 600 jobs. During
11 the ten years from 1993 to 2002,
12 CenturyLink took advantage of \$4.4
13 million in tax equalization benefits.
14 The estimates from '97, '98 and 2001
15 they did not take advantage of any
16 benefits because the taxes in Little
17 Rock would have been estimated higher
18 than what they actually were in
19 Louisiana. That contract ended on in
20 2003. They did not renew it because at
21 that time, it only had one five-year
22 renewal.

23 During the 2005 legislative
24 session, there was new legislation
25 passed authorizing two additional



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1 renewals up to a total 20 years for
2 contracts for which the initial 5-year
3 renewal period ended on or after
4 December 1, 2002, but before February of
5 2003. I'm sorry. It ended in December
6 of 2002.

7 So, therefore, CenturyLink
8 was eligible to put in for another two
9 renewals. On July 14th, Governor Blanco
10 extended an invitation to the company to
11 apply for the additional renewals in
12 agreement that the company would
13 continue to maintain and operate their
14 Monroe, Louisiana, headquarters and
15 maintain employment to 600 employees.

16 During the five years from
17 2006 through 2010, CenturyLink took
18 advantage of the program and was able to
19 receive \$7.8 million in benefits.
20 During the 2007 legislative session, Tax
21 Equalization Program was changed to
22 remove the 10-year limitation and
23 provide that at the discretion of the
24 Commerce and Industry Board. Subsequent
25 renewals for additional five years or



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1 less may be granted for a company that
2 has requested a renewal prior to the
3 expiration of its current's renewal.

4 The applicant, at that time,
5 must demonstrate the conditions of the
6 initial contract were met and the
7 activities of the applicant in the state
8 of Louisiana generated economic benefits
9 to the state that exceed 20 times the
10 benefit to the applicant of the
11 incentive provided for the year
12 preceding the request for renewal.

13 On July 1, 2009, CenturyTel
14 completed its acquisition of EMBARQ,
15 creating one of the leading
16 communications companies in the
17 Louisiana and began operating under the
18 name of CenturyLink. Before that, it
19 was called CenturyTel. Again, the
20 company was trying to decide on whether
21 they wanted to stay in Louisiana or move
22 to Arkansas.

23 On April 15, Secretary Moret
24 signed a Cooperate Endeavor Agreement
25 with CenturyTel to keep the main



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1 headquarters here located in Louisiana.
2 The CEA stated that the company would
3 maintain their headquarters in
4 Louisiana, create an aggregate of 350
5 new jobs, and maintain those jobs
6 through at least 2020. In return, LED
7 offered several incentives, including
8 the renewal of the existing Tax
9 Equalization contract and with an
10 understanding that LED agrees to support
11 and facilitate the renewal of the
12 existing Tax Equalization contract
13 through 2030. There was an amendment to
14 the contract, but for the other
15 incentives, but it did not affect the
16 Tax Equalization contract.

17 In 2011, CenturyLink
18 acquired Qwest Communications and
19 Savvis. During 2013, the company
20 acquired at AppFog, Inc., and Tier 3,
21 Inc. And in December of 2014,
22 CenturyLink acquired DataGardens and
23 later Cognilytics. These acquisitions
24 transformed CenturyLink into an
25 integrated provider of advanced



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1 IP-enhanced network, cloud hosting, and
2 IT services. CenturyLink is one of
3 Louisiana's Fortune 500s. Again,
4 they're located in Monroe.

5 Currently, they have an
6 employment base of over 1,000. They did
7 meet the 350 aggregate new jobs. They
8 have maintained the headquarters in
9 Monroe and have every intention to
10 continue to maintain that headquarters
11 there. The calculation for 2011 through
12 2014, which was the last annual report
13 filed, the company has taken advantage
14 of \$12.8 million in benefits with a
15 projected benefit for 2015 of \$3
16 million. This current contract expires
17 December 31st of 2015, and they did a
18 notice of intent to renew on June 19,
19 2015. So the renewal was received prior
20 to the expiration. The complete renewal
21 application was received November 20th
22 of 2015.

23 The total amount of the TE
24 benefit that CenturyLink received for
25 2014 was \$3,035,093, so 20 times that



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1 number or \$60,701,860 is the required
2 expected economic benefit to the state
3 for CenturyLink to be eligible to renew
4 for an additional five years.

5 Dr. Robert Eisenstadt,
6 director of the center for business and
7 economy research at the University of
8 Louisiana in Monroe performed a economic
9 impact statement and stated that the
10 total economic impact for the state of
11 Louisiana would be in excess of \$376
12 million based on household income alone.
13 The company has calculated a five-year
14 total benefit of approximately 15.2
15 million on an assumption of the 2014
16 range for the tax years of 2016 through
17 2020.

18 Staff recommends the renewal
19 of the CenturyLink tax equalization
20 contract with the following
21 contingencies: The contract period will
22 be for another five-year period
23 beginning January 1st of 2016 and will
24 expire December 31st of 2020.
25 CenturyLink must maintain and continue



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1 to its operate headquarters in Monroe.
2 CenturyLink must achieve and maintain
3 the annual payroll indicated in Section
4 4.02(B) of the original CEA. The
5 company must provide the names,
6 Louisiana Revenue Account Number,
7 relationship to CenturyLink, and a
8 detailed explanation for inclusion for
9 each subsidiary that will be
10 participating in the exemption of the
11 requested renewal application.

12 The amount of credit shall
13 be calculated using incentives which
14 would currently have been allowed to the
15 entities included in the contract if
16 they had located in Little Rock,
17 Arkansas. Te annual compilation is
18 required to be prepared by an
19 independent CPA and include all state
20 and local taxes, not just income and
21 franchise taxes.

22 This annual compilation,
23 along with any other required
24 documentation shall be separately
25 furnished to the Louisiana Department of



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1 Revenue and to Louisiana Economic
2 Development. LED and the Department of
3 Revenue shall have the right to audit
4 any of the tax data if deemed necessary.

5 I understand this is not a
6 program that y'all see a lot. If you
7 have any questions, please let me know,
8 and I do have Kimberly Robinson here
9 from the company if you have any
10 questions for CenturyLink.
11 Representative of the company.

12 MS. ATKINS:

13 Thank you. And please let
14 the record show that I will not be
15 voting on this issue, so I recuse myself
16 from voting on this issue.

17 Do I have a motion to
18 approve? Motion has been made by
19 Mr. Soprano and second by Mr. Gonsoulin.
20 Any discussion on the motion?

21 MR. MEHROTRA:

22 Do we have a quorum if you
23 recuse yourself?

24 MS. ATKINS:

25 Do we? Is that right?



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1 MS. GRECO:
2 Yes. She is still a member
3 of the board although she is not
4 participating in the discussion.

5 MS. ATKINS:
6 Okay. All in favor, respond
7 by saying "aye."

8 (Several members respond
9 "aye.")

10 MS. ATKINS:
11 Opposition?
12 (No response.)

13 MS. ATKINS:
14 Hearing none, it is ordered.
15 Thank you.

16 MS. BIGNER:
17 Thank you.

18 MS. ATKINS:
19 Our last item on the agenda,
20 we will hear from Ms. Anne Villa.

21 MS. VILLA:
22 Thank you, Madam Secretary
23 and fellow board members. It's been a
24 while. I think at our last board
25 meeting, we actually had a presentation



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1 by Louisiana Job Connections, so pardon
2 the following. I have here our rankings
3 that LED and Louisiana have shared and
4 our announcement that we've had for the
5 second part of the year. So we had some
6 really good rankings that came out, so
7 I'll just go through a few of those and
8 go through a few announcements for your
9 today. So thank you.

10 Site Selection ranked
11 Louisiana number 4 in the magazine 2015
12 Top State Business Climate Rankings.
13 This is the sixth consecutive top 10
14 ranking for Louisiana in the annual Site
15 Selection report and reinforces the
16 state's reputation as a top location for
17 business investment and job creation.
18 Just six years ago, Louisiana ranked
19 number 25 in this ranking, so that's a
20 huge improvement. Business Facilities
21 Magazine named LED Fast Start the number
22 one state work force training program in
23 the county for the sixth successive
24 year. So I think that just highlights
25 the importance of Fast Start and what



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1 they do for our state with job
2 recruitment and training.

3 Louisiana's business climate
4 ranked number 3 in the nation by
5 Business Facilities, and Louisiana,
6 earned its fifth consecutive top 10
7 ranking in Area Develop Magazine's
8 annual top states for doing business
9 report, placing number 8 overall. The
10 2015 top states for doing business
11 report from Area Development surveyed
12 the nation's top site selection
13 consultants to produce the report's
14 finding.

15 Thumbtack.com gave Louisiana
16 a grade A in its 2015 report card on
17 small business friendliness, ranking the
18 state number 4 in the US for supporting
19 small business environment. Louisiana
20 earned an A in eight specific categories
21 of the state's small business climate
22 and a grade of B in three other
23 categories.

24 And finally, Southern
25 Business and Development Magazine ranked



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1 Louisiana number one among southern
2 states in the number of major business
3 products per capita. So we were very
4 excited for these rankings that
5 Louisiana received during the past
6 several months, and, you know, we look
7 forward to continuing these rankings as
8 we go forward.

9 So some major announcements
10 that we have. I'm not going to go
11 through all of them, but I do have some
12 highlights here. So Brown & Root
13 announced the company will establish its
14 corporate headquarters in Baton Rouge,
15 Louisiana, with the brunt of its
16 executive team moving from Houston to
17 Baton Rouge. There's 350 additional
18 Louisiana jobs, and they'll be joined by
19 approximately 575 future jobs, and if
20 you-all travel the interstate, I-10,
21 you'll see they have their logo on the
22 building there. So we're excited to
23 have them here in Baton Rouge.
24 Hazelwood Energy Hub president announced
25 the company will develop a 400 million



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1 crude oil storage complex in Saint
2 Landry Parish. The company will
3 construct six above-ground crude oil
4 storage tanks and utilize four salt dome
5 caverns for additional storage of
6 numerous crude oil varieties. There is
7 a projected 265 new jobs and indirect
8 jobs for this project.

9 Lithuania-based Investimus
10 Foris announced the company will make a
11 \$265 million capital investment to
12 convert an idle bio-fuels refinery in
13 Grant Parish into an
14 ammonia-manufacturing facility. The
15 project will create 85 new direct jobs.

16 Class Direct Packaging
17 announced the company will make a \$9
18 million capital investment to expand
19 production capacity at its manufacturing
20 facility in Pineville, Louisiana,
21 resulting in 58 new direct and indirect
22 jobs.

23 TriWest Healthcare Alliance
24 announced the company selected Jefferson
25 Parish to establish the TriWest



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1 Healthcare Alliance New Orleans
2 operations center, which will serve as a
3 traditional contract center for veterans
4 through the Veterans Choice Program of
5 the US Department of Veterans Affairs.
6 The project will create 285 new direct
7 jobs, and LED estimates the project will
8 result in an additional 127 new indirect
9 jobs for a total of more than 410 new
10 jobs in Louisiana southeast region.

11 Syngas Energy Holdings
12 announced the company plans to make a
13 \$360 million company investment in a
14 methanol plant in Saint James Parish,
15 creating 86 new direct jobs, and LED
16 estimates the project will also result
17 in an additional 500 new indirect jobs
18 for a total of more than 590 new jobs in
19 the southeast region and surrounding
20 areas. The company estimates that the
21 project will also generate more than 800
22 construction jobs at peak building
23 activity.

24 InXile Entertainment
25 announced the company will establish a



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1 video game development studio in New
2 Orleans. The company will create 50 new
3 direct jobs over the next five years.

4 So as you can see, this is
5 some of the announcements that we've
6 been fortunate to announce the past few
7 months, and we continue to look forward
8 to projects going to the new year as our
9 pipeline continues to be strong.

10 And I just want to just
11 thank you-all. It's been a pleasure to
12 serve with you the second part of the
13 year as Secretary Grissom's designee,
14 and I look forward to the opportunity to
15 serve with you next calendar year.
16 There's also sweets that we brought in
17 the conference room just in celebration
18 of the Christmas and holiday season and
19 to thank you-all for serving.

20 MS. ATKINS:

21 Thank you so much, very
22 much. I want to also thank the board
23 too. This is our last meeting of the
24 2015 year, and I want you let you know
25 what a pleasure it has been for me to



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1 serve as the board's chair. I've
2 learned a great deal, gotten to know
3 many of you a lot better, and it has
4 been great. I don't know what the next
5 year holds for us, but I want to let you
6 know that it has been great serving with
7 you.

8 I also wanted to let you
9 know that the rankings that you just
10 talked about are a big deal. When many
11 of us first started on the board a
12 number of years ago, our rankings were
13 the exact opposite. We were at the top
14 of the list as far as states having a
15 most unfriendly attitude toward its
16 business. Now we're at the top of that
17 list, and it is because of the work that
18 you, the staff here at LED, are doing as
19 well as the efforts of the board, and I
20 want to let you know that it is
21 appreciated and it is -- it sounds good
22 to be at the top in this area.

23 Again, thank you-all so
24 much. I wish you a wonderful Christmas
25 holiday itself and a wonderful new year.



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1 I look forward to seeing many of you
2 next year. Thank you. Motion to
3 adjourn?

4 MR. BELCHER:

5 So moved.

6 MR. HOLDEN:

7 Second.

8 MS. ATKINS:

9 Adjourned. Thank you.

10

11 (The meeting concluded at 2:29 p.m.)

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11

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